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School of Law

INTEGRATING AI INTO TRANSACTIONAL LEGAL WRITING COURSES: INSIGHTS & OPPORTUNITIES

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AGENDA

1. **Setting the Stage:**

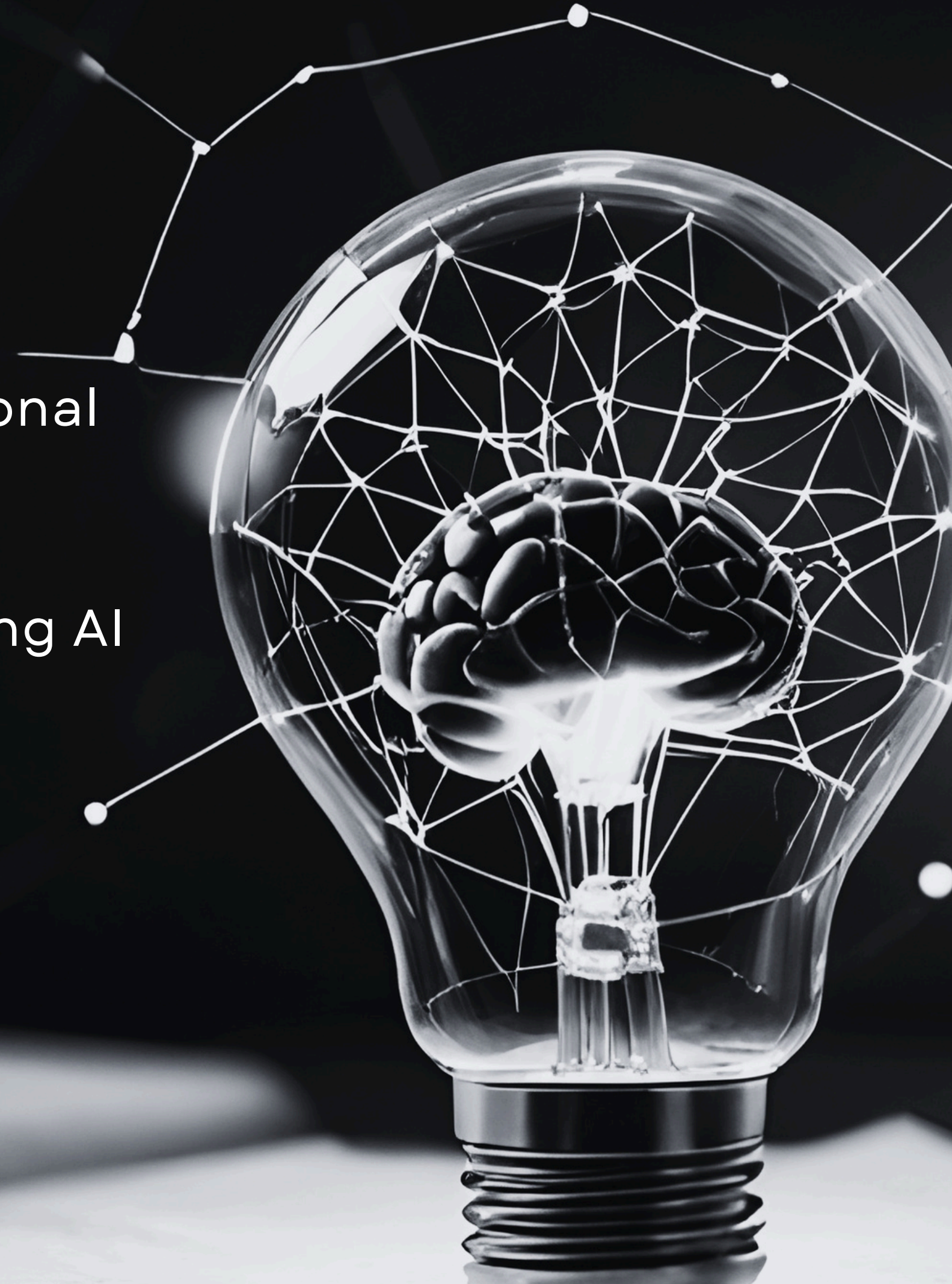
- Perspectives on AI use in transactional legal work

2. **Planning for Class:**

- Considerations for using or not using AI in Contract Drafting and In-House Counsel courses

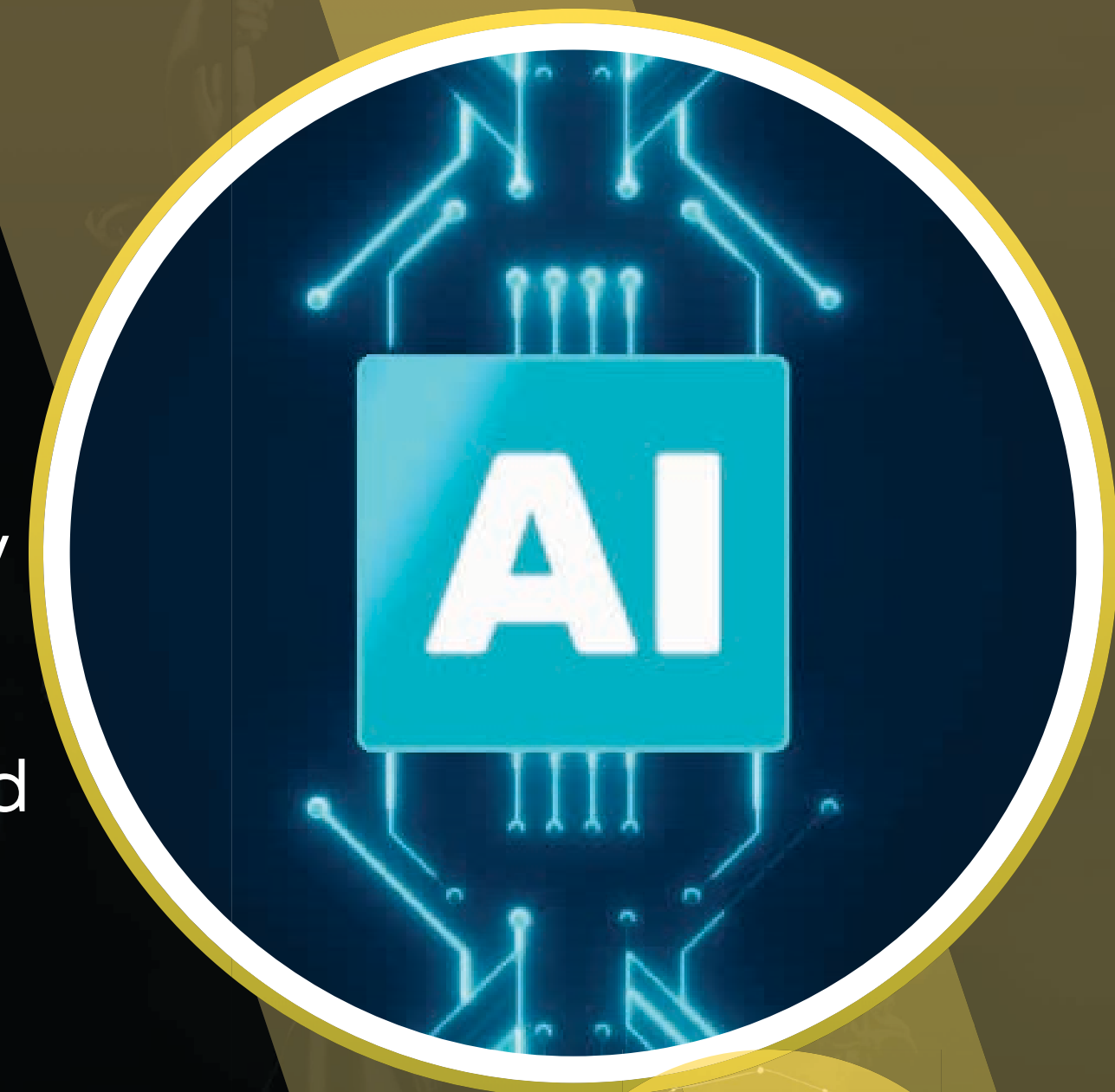
3. **Making it Happen:**

- Impressions from implementing AI exercises & disclosure statements



Perspectives on AI use in transactional practice

- **Rapid Adoption:** >50% use (doubling in one year) by in-house counsel.
- **Efficiency Gains:** >90% of in-house lawyers surveyed reported efficiency as GenAI's top benefit.
- **Shifting Work In House:** 2/3rd surveyed leveraging GenAI to bring more work inside.
- **Obstacles to Cost-Savings:** 60% surveyed reported "no noticeable savings yet" from outside counsel.
- **Changing Law Firm Billing?:** Nearly 50% surveyed predict GenAI to change way firms bill, with client demand driving the shift.



Planning for Class: Considerations for using or NOT using AI in Contract Drafting and In-House classes

- When and How
- Textbook Exercises
- Student Preferences
- Practice Ready vs. “Walk Before You Run”
- Policy and Trends

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IMPRESSIONS FROM IMPLEMENTING AI EXERCISES AND DISCLOSURE STATEMENT

Exercise 4-3

Assume that in your product line, you have four distinct items: Magidraw, Magispell, Magipaint, and Magiflash. When referring to these items, you do not always want to mention all four but instead want to refer to them as a group. Compose a definition for the definitions section of a contract that solves the problem. First, write it on your own. Second, ask a GAI tool. Compare results.

Student answers:

- “Product” or “Products” means Magidraw, Magispell, Magipaint, and Magiflash, collectively.
- “Product” or “Products” means Magidraw, Magispell, Magipaint, and Magiflash, collectively, which are manufactured, marketed, and distributed by Acme Company.

Chat GPT Answer:

“Product Line” means the suite of software products marketed, sold, licensed, or otherwise distributed under the names Magidraw, Magispell, Magipaint, and Magiflash, including any updates, upgrades, enhancements, new versions, successor versions, derivative products, modules, add-ons, extensions, and rebranded versions thereof that are developed, owned, controlled, or commercially offered by the Company during the Term.

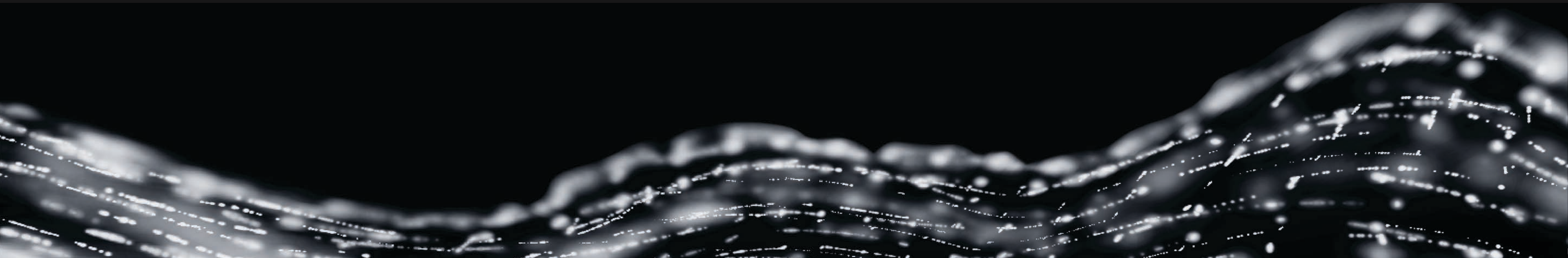
Copilot Answer:

“Products” means, collectively, Magidraw, Magispell, Magipaint, and Magiflash, and any reference in this Agreement to a “Product” means any one of the foregoing.

Disclosure Certificates

The Certificate asks the students this:

I certify that I [INSERT ONE: DID/DID NOT] use GAI in preparing this draft. If I used GAI in any way while preparing this draft, I certify that I have reviewed the GAI-produced content for accuracy. If you used GAI, please identify here the GAI platform(s) you used and the prompts you entered. There is no need to report the use of traditional legal research, word processing, spellchecking, grammar checking, or formatting software tools (Lexis, Westlaw, Microsoft Word, etc.):





IMPRESSIONS FROM IMPLEMENTING IN-HOUSE AI CONTRACT DRAFTING EXERCISE



IN-HOUSE DRAFTING USING GEN AI

- Naming Rights Agreement Exercise
- Positives
- Drawbacks . . .



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DRAWBACKS

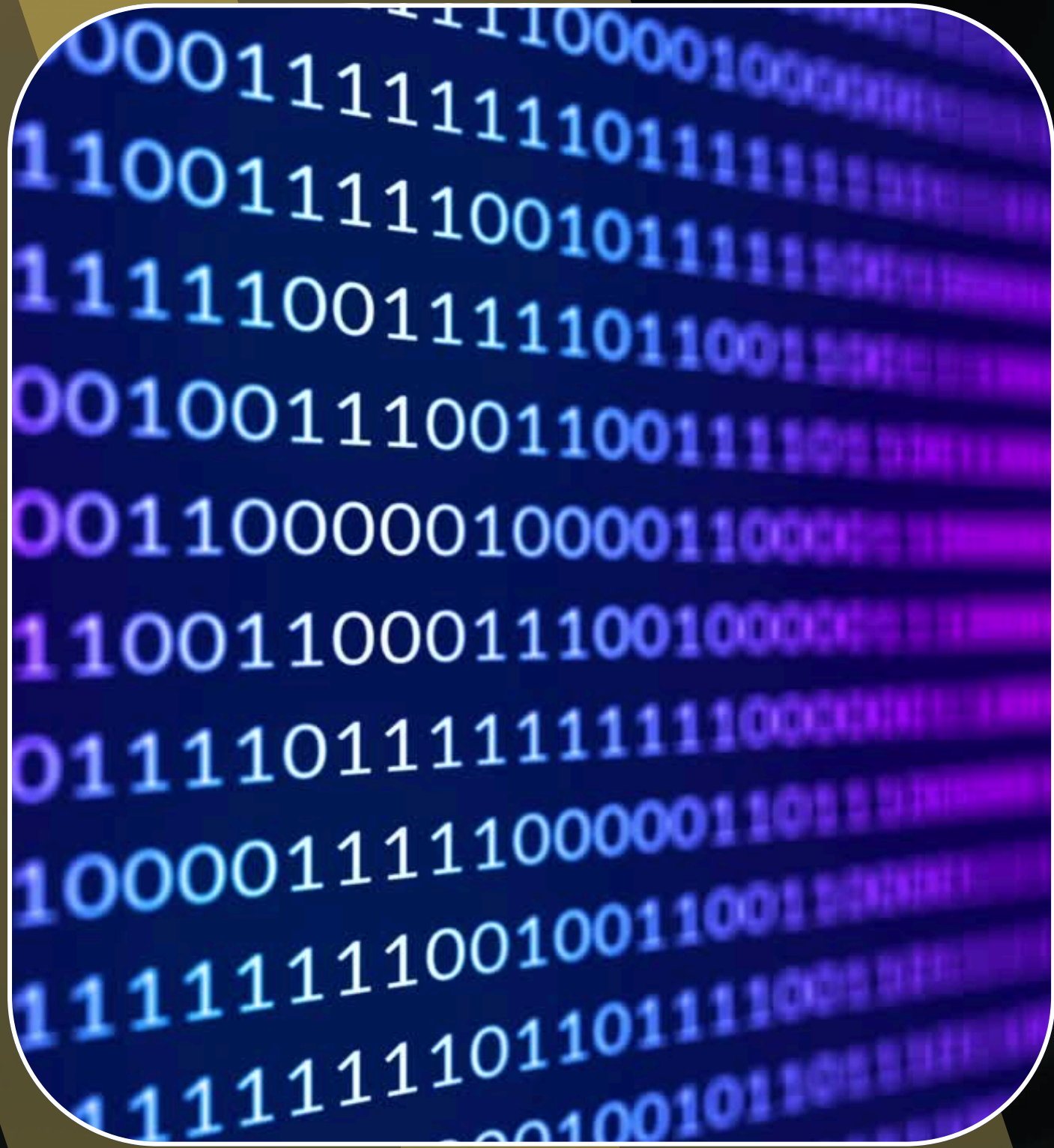


**LACK OF NUANCE
AND CONTEXT**

CLARITY

**STRATEGIC
DECISIONS**

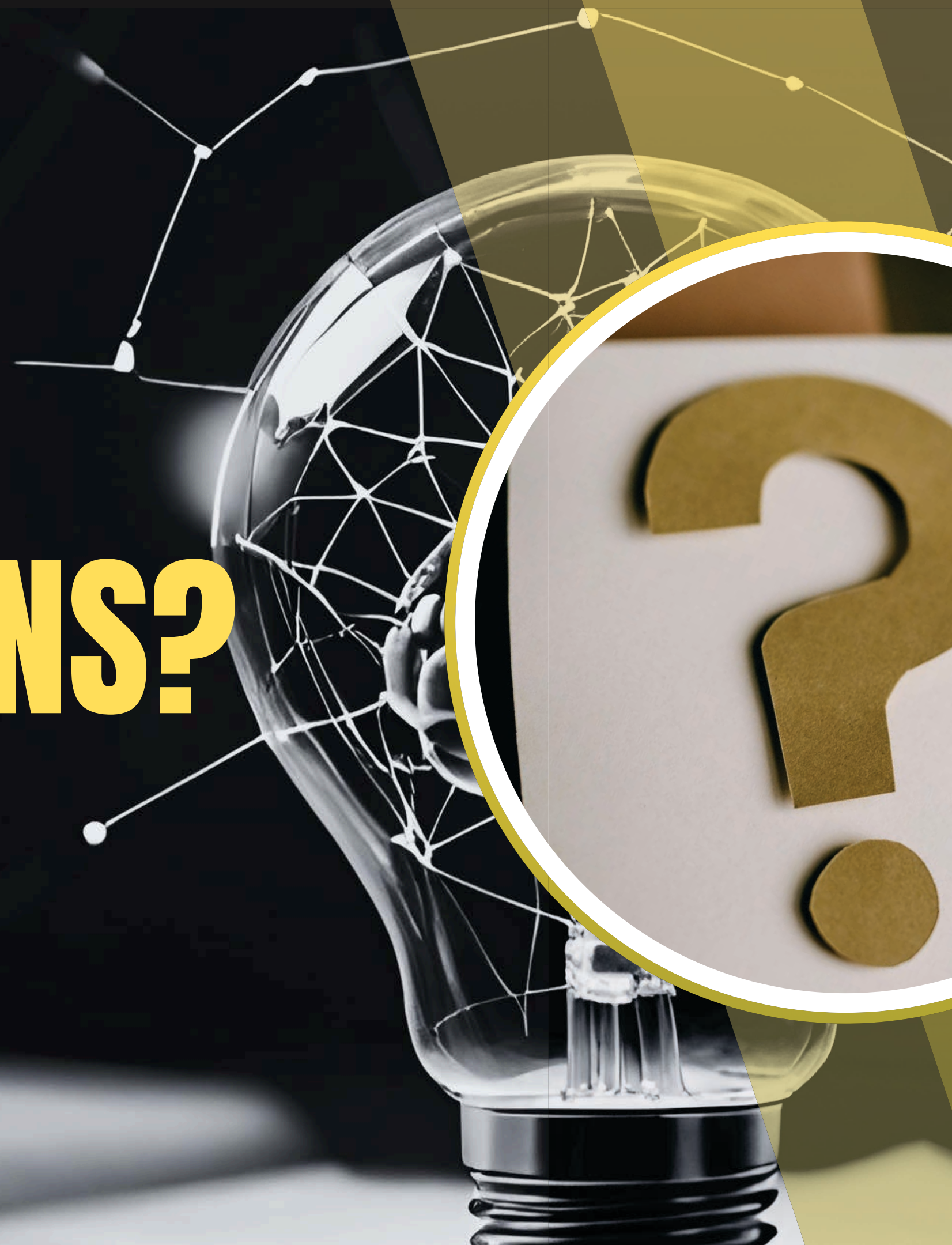




VARIABLES & TAKEAWAYS

- Platforms
- Prompting
- Human Touch
- Know your personnel

QUESTIONS?



I THANK YOU!



